

ARKIEVA

SALES CENTRAL

Arkieva Sales Central

Arkieva Sales Central is an iPad® application dedicated to serving the needs of sales representatives on the road. This mobile application is a collaboration tool that will enable the sales team to gather customer intelligence, enter forecast overrides and upload them to the Demand Planning System on premise or in the cloud.

Sales Central Product Details:

Enhanced Usability:

- // Provide Forecast input online
- // Upload overrides when you are online
- // User-friendly visual interface
- // Visualize trends and patterns
- // Slice and dice by attribute and time

Enhanced Functionality:

- // Manage top-down or bottom up forecast
- // Manage your overrides easily
- // Spot actionable items
- // Synchronize forecast with ERP

Scalable and Secure:

- // Manage via Microsoft Azure cloud
- // Access based on account permission



Empower the Mobile Road Warrior

Sales representatives have always been the ultimate road warriors. Even today, in the age of telecommuting and video conferencing, sales representatives understand the value of face-to-face meetings with their customers and prospects.

Until recently, sales representatives were using laptops as their weapon of choice to carry critical customer and product information. They were known as spreadsheet warriors wielding powerful analytics and "Excel-Fu" to drive sales and manage forecast. These days however, the sales warrior has become even more nimble, trading up the burdensome laptop for the ultimate mobility of the iPad®.

Arkieva now serves the needs of this ultimate road warrior with the release of the Arkieva Sales Central mobile application, an innovative development that allows the sales representative to manage customer forecast while on-the-go.

Arkieva Sales Central is tightly integrated with the Arkieva Demand Planner and Supply Chain Planning suite. The application is available in all countries and languages and is compatible with the latest version of iOS 8.1.



Discover The Arkieva Difference

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ABOUT US

Since 1993, Arkieva tools have been used in more than 200 unique applications around the globe, and most of our clients leverage Arkieva software to support collaborative planning teams in North America, Europe, and in Asia.